

## **MESSAGE FROM THE EDITOR**

Offshore Engineering & Equipment (OEE) covers the design, procurement, engineering and maintenance requirements of the offshore industries including oil and gas, drilling, subsea, renewables and related equipment including health and safety.

The content focuses on providing the latest news and information for industry professionals and will include the latest trends, equipment and product news, real life application stories, technology insights, business acquisitions, new appointments and much more.

In addition, our website www.offshoreequipment.uk is also a comprehensive online hub for professionals who want to stay current on every aspect of their industry, including news, features, equipment and services. Readership includes: engineering procurement & construction (EPC) contractors, oil & gas service companies, operators, renewable energy companies, OEMs, designers and maintenance personnel.

DFA Media has an unrivalled publishing reputation in the engineering, technology, management and maintenance sectors, producing market-leading journals, with some dating back over thirty years.

Leslah Garland, Editor







# FLUID POWER & SYSTEMS AND AIR-TECH 2021 EXHIBITIONS

IN ASSOCIATION WITH:





Part of the UK's biggest manufacturing and engineering event of 2021 25-27 JANUARY 2021 | HALLS 9 & 10 | NEC BIRMINGHAM

**Fluid Power & Systems** – the only UK exhibition 100% focused on a comprehensive range of hydraulic & pneumatic equipment for industrial and mobile markets plus products facilitating better electro- mechanical system design & application for improved process automation, control and monitoring. Fully supported by the British Fluid Power Association (BFPA). **www.fluidpowersystems-expo.com** 

**Air-Tech** – the UK's only dedicated expo for compressed air, generators and vacuum markets. Supported by the British Compressed Air Society (BCAS) it highlights current key air compressor & related technologies from companies around the globe. **www.airtech-expo.com** 

To receive a copy of the exhibitor's brochure for the 2021 show, please contact: Ryan Fuller on +44(0)1732 370340 or email ryan.fuller@dfamedia.co.uk or Andrew Jell on +44(0)1732 370347 or email andrew.jell@dfamedia.co.uk







5 SHOWS UNDER 1 ROOF

OVER
13,500
VISITORS



## **OEE 2020 EDITORIAL PROGRAMME**

ISSUE	In-depth Reports	Focus Features	Editorial Copy Date	Advert Copy Date	Publish Date
MARCH	Tooling	Operations & Maintenance	7th February	21st February	6th March
JUNE	Health & Safety	Production Processing & Handling	1st June	8th June	15th June
SEPTEMBER	Training	Software Technology	27th August	3rd September	10th September
NOVEMBER	Subsea Technology	Drilling & Exploration	16th November	23rd November	30th November
REGULAR FEATURES	Renewables - Developments and deployment				

## **CIRCULATION ACTIVITY**

12,253
Combined Circulation

OEE is perfect for my company as it has generated a number of leads for my business, it's a perfect platform for engineers Stefan Gunter, Director Abdex

#### **JOB FUNCTION**

Design Engineering	. 37%
Maintenance Engineering	. 27%
Engineering Management	. 21%
Executive Management	7%
Operations	5%
Consultants	3%

#### **COMPANY SIZE**

Oil & Gas E&P Equipment34%	
EPCs / Subcontractors	
Service Companies15%	
Operators / Renewable Energy Companies 14%	
Renewable Energy Equipment14%	
Education/ Government/ Research	
Other (Inc Assoc)	
Data provided by DEA Media	

## OFFSHORE ENGINEERING & EQUIPMENT E-NEWSLETTER TRANSMISSION DATES

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January 14th	July 14th
January 28th	July 28th
February 11th	August 11th
February 25th	August 25th
March 10th	September 8th
March 24th	September 22nd
April 7th	October 6th
April 21st	October 20th
May 5th	November 3rd
May 19th	November 17th
June 2nd	December 1st
June 16th	December 15th
June 30th	



## **EMAIL ADVERTISING**

A comprehensive digital solution to reach UK manufacturing professionals at all levels – covering the very latest hot topics of news and product development showcasing advanced manufacturing techniques ideas and case studies.

## INDUSTRY INSIGHT E-NEWSLETTER

Our bi-monthly industry insight e-Newsletters give you the perfect opportunity to align your product or service with some of the industry's most respected editorial – a collection of editorially led pieces from our team with a mix of company case studies and product news.

# 30LD

#### **Sponsorship Includes:**

- Company logo in e-Newsletter header
- Second story position, consisting of a title, excerpt and image
- 300 x 250 pixel banner to appear on OEE website for two weeks
- Story to be placed in respective product section on OEE website
- 22,000 sends
- 12,000 web visitors monthly to OEE





#### **Sponsorship Includes:**

- Company logo in right hand skyscraper position
- Third story position, consisting of a title, excerpt and image
- 125 x 125 pixel banner to appear on OEE website for two weeks
- 22,000 sends
- 12,000 web visitors monthly to OEE





#### **Sponsorship Includes:**

- Company logo in e-Newsletter footer position
- Fourth story position, consisting of a title, excerpt and image
- 22,000 sends

£350 per month



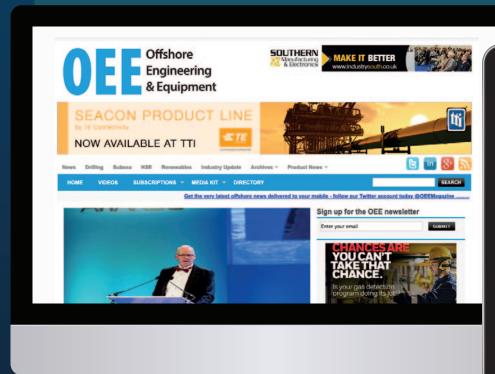
Month	Industry Insight e-Newsletter Topic		
January	▶ Drilling		
February	▶ Sub-Sea Technology		
March	▶ Training		
April	▶ Tooling		
June	► Operations		
July	► Maintenance		
August	► Rewewables		
September	► Software Technology		
October	▶ Production		
November	► Handling & Storage		
December	► Health & Safety		

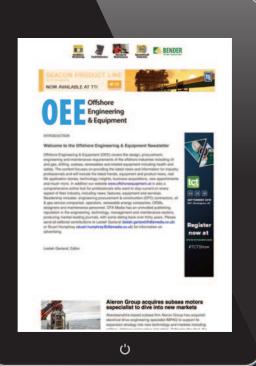
## **CONTENT MARKETING**

Content marketing is a growing part of the media offering for most businesses. Companies produce a wide range of assets, including whitepapers, case studies, videos and webinars, which are created to better showcase a product or service.

Almost too often content remains under utilised and companies fail to monitor who is engaging with their content, we can help you bridge that gap by using our website, social and media channels to extend the reach of your content to our engaged community.

ITEM	BRONZE	SILVER	GOLD
	$\blacksquare$	lacksquare	$\blacksquare$
Number of assets uploaded to Offshore Engineering & Equipment	1	5	10
website: videos, whitepapers, product news	'		10
Two customised OEE built emails to promote your content			<b>√</b>
Promotion on OEE Homepage		<b>/</b>	<b>√</b>
Promotion in monthly round up email		<b>√</b>	<b>√</b>
Contact details of whitepaper downloads and case studies	<b>✓</b>	<b>√</b>	<b>√</b>
Quarterly reporting of all data	<b>√</b>	<b>√</b>	<b>√</b>
Web banners across all pages of OEE website	<b>✓</b>	<b>√</b>	<b>√</b>
Tweets to OEE social platforms on all featured news stories	<b>√</b>	<b>/</b>	<b>✓</b>
RATE	£1,500	£2,000	£5,000





## **DISPLAY ADVERTISING RATES**

#### **FULL COLOUR**

Number of insertions:	1	3	6	10
Full page	£3220	£3170	£3100	£3020
Half page	£2280	£2210	£2140	£2080
Third page	£1980	£1830	£1760	£1700
Quarter page	£1290	£1240	£1210	£1190

#### **INSERTS**

A great way to attract sales leads by inserting your company literature into the main body of *Offshore Engineering & Equipment* magazine. Full circulation or split regional runs available. Contact the sales team for information.

#### **FRONT COVER**

Front Cover Panel: £4500 Quarter Strip Solus advertisement: £1500

Earpiece: £750

#### **GATEFOLD FRONT COVER**

3 pages + Front Cover Panel (max 2 per company): £10250

#### FRONT COVER PACKAGE

Front Cover Panel + Inside Front Cover: £5800

## **DFA DIRECT MAIL & E-CAST SERVICES**

Target your campaign – choose from DFA's full range of titles and 80k+ contacts from Drives & Controls, Hydraulics & Pneumatics, Plant & Works Engineering, Offshore Engineering & Equipment,, Smart Machines & Factories, Power Electronics Europe and DFA exhibition's visitor data.

Select by: Business Activity Job Function Areas of Interest Number of Employees

Select from e-Cast or Post.

Target your campaign to the second, direct to your clients

Ability to interrogate results and measure campaign effectiveness

Plan for future programmes with confidence

Example of E-Casts

Direct Mail/List rental: £195 per 1000 (minimum order £500)

e-Cast rate: 1k - £395 2-5k - £325 / 1,000 6-10k - £275 / 1000 10k+ - £225 / 1000 Lease: POA



DFA have a portfolio of shows, round tables and conferences. Contact the sales team for information.

## **ONLINE ADVERTISING & SPECS**

**OEE's** frequently updated global website is the fastest growing engineering site in this sector and is now becoming a respected resource for engineers in this sector.

This online hub offers companies the opportunity to promote industry news, technology features, application stories and the latest professional acquisitions in industry. www.offshoreequipment.uk

Web site Ad Options	Rates:	Size (pixels)	File size (max)	Resolution	Format
Leaderboard Banner	£670	728 x 90	20kB	72dpi	gif/jpg/html
Full Banner	£490	468 x 60	20kB	72dpi	gif/jpg/html
Leaderboard Tile	£360	125 x 125	15kB	72dpi	gif/jpg/html
Narrow Skyscraper	£620	120 x 600	20kB	72dpi	gif/jpg/html
Skyscraper	£720	160 x 600	20kB	72dpi	gif/jpg/html

E-Newsletter Ad Options	Rates:	Size (pixels)	File size (max)	Resolution	Format
Leaderboard Banner	£770	468 x 60	20kB	72dpi	gif/jpg/html
Skyscraper Banner	£670	120 x 600	20kB	72dpi	gif/jpg/html
Footer Banner	£350	300 x 50	20kB	72dpi	gif/jpg/html



### E-NEWSLETTERS:

OEE

e-Newsletter is sent to approximately 22,000 design engineers bi-monthly.





## **MECHANICAL DATA & CONTACT DETAILS**

#### **MATERIAL REQUIREMENTS**

Printed Web Offset. Advertising copy can be supplied as Press-Optimised pdf, high-resolution eps / tiff / jpg files or QuarkXpress / InDesign files (including all support files and fonts).

All graphics should be supplied at 300dpi at size to be used. All colours should be CMYK or grayscale for mono. Please also supply a colour proof to the production manager at the address below as we cannot be held responsible for any colour variations otherwise.

Please contact our production manager, Chris Davis, with any gueries regarding supply of material, reproduction, etc.

#### **LOOSE AND BOUND INSERTS**

Please contact our production manager, Chris Davis, for mechanical data and insert delivery procedure.

**CANCELLATIONS:** Cancellation or suspension of an insertion must be made in writing to the appropriate individual publication(s). All cancellations are subject to a minimum of six weeks prior to final copy date.

### **DFA Media Ltd**

#### **Editor**

#### Leslah Garland

t: +44 (0) 1732 370340 e: leslah.garland@dfamedia.co.uk

#### **Commerical Director**

#### Ryan Fuller

t: +44 (0)1732 370344 e: ryan.fuller@dfamedia.co.uk

#### **Senior Sales Executive**

#### Andrew Jell

t: +44 (0)1732 370347 e: andrew.jell@dfamedia.co.uk

#### **DFA Direct**

#### lan Atkinson

t: +44 (0) 1732 370340 e: ian.atkinson@dfamedia.co.uk

#### **Production Manager**

#### Chris Davis

t: +44 (0) 1732 370340 e: chris.davis@dfamedia.co.uk

#### **Germany Sales Office**

#### Victoria Hufmann

t: + 49 (0) 321 212 361 09 e: victoria@hufmann.info

#### **Eastern USA Sales**

#### Karen C Smith-Kernc

t: +1 717 397 7100 **f**: +1 717 397 7800 e: KarenKCS@aol.com

#### **Western USA and Canada Sales**

#### Alan A Kernc

t: +1 717 397 7100 **f**: +1 717 397 7800 e: AlanKCS@aol.com

#### **Head Office:**

**DFA Media Ltd** 192 High Street, Tonbridge, Kent, TN9 1BE UK t: +44 (0) 1732 370340 f: +44 (0) 1732 360034 e: info@dfamedia.co.uk www.offshoreequipment.uk



#### **DFA Media Ltd**

















#### Dimensions: Height x Width

#### **Front Cover Panel**

**Front Cover Quarter Solus Strip Front Cover Earpiece** Type ......50 x 50

Type ......152 x 200

#### Full A4 Page

Type ...... 254 x 178 Trim ......297 x 210 Bleed ......303 x 216

#### **Half Page Horizontal**

Type ......124 x 178 Trim .....146 x 210 Bleed ......152 x 216

#### **Half Page Vertical**

Type ......254 x 86 Trim ......297 x 96 Bleed ......303 x 102

#### **Third Page**

Horizontal Type ......80 x 178 Horizontal Trim .......... 104 x 178 Horizontal Bleed ......110 x 178 Vertical Type ................. 254 x 72 Vertical Trim ......297 x 72 

#### **Quarter Page**

Standard ......124 x 86 Horizontal Type ......59 x 178 Horizontal Trim ........... 77 x 210 Horizontal Bleed ........... 83 x 216 Vertical Type .................. 254 x 43 Vertical Bleed ............... 303 x 58

#### **Double Page Spread**

Type ...... 254 x 394 Bleed ...... 303 x 436

**Junior Page** ......190 x 130

#### **Half Page Spread**

Type ......124 x 394 Trim .....146 x 420 Bleed ......152 x 436

#### **Third Page Spread**

Type ...... 80 x 394 Trim ......104 x 420 Bleed ......110 x 436

#### **Quarter Page Spread**

Type	59 x 394
Trim	77 x 420
Rleed	83 v 436