

PRESS RELEASE

19th August 2015

Quayside Fabrication Focuses on Innovation and Efficiency to Combat Lull

Aberdeenshire based Fabrication and Equipment Hire firm, Quayside Fabrication, has turned to innovation and efficiency to help combat the downturn in the oil & gas industry, after making significant investments in new products and designs.

The Company, which is a key player in the supply of fabrication and CSV and DSV mobilisation services, is keen to remain positive during these difficult times, and is using the downturn as a platform to look at new ideas and new ways of working, in a bid to cut costs, improve efficiency and improve safety.

The firm recently made a substantial investment of over £500,000 in the development and launch of its 'Portable Power Unit' (PPU). The aim of the unit is to increase efficiency on mobilisation and demobilisation jobs, whilst at the same time improving safety.

The PPU, which was launched earlier this year, is a 20'x8' DNV 271 container, housing a 200KVA diesel generator, nine 630A inverter power sources for welding/gouging and a 180CFM screw compressor. The unit is already proving to considerably reduce the number of lifts per job from around an average of 9 to just one. Its compact design and emergency stop loop system has significantly improved safety for those on board.

The idea for the PPU came on the back of extensive research that Quayside Fabrication undertook with its clients and feedback has been overwhelming. David Duncan, Director of Quayside Fabrication, said: "The PPU has been really well received in the industry. Our clients are finding that it is greatly reducing lift numbers, resulting in huge cost and time savings. More importantly, they are delighted with the safety benefits. We've had lots of demand for the units that are available locally for hire and we are now looking to roll them out globally."

The PPU fully complements Quayside Fabrication's ever-growing equipment hire division, which specialises in the rental of subsea baskets and containers across the UK. As part of the Company's commitment to improving efficiency, it has been investing in new designs for subsea baskets after recently introducing rounded corners and open-sided baskets to its range. In addition, Quayside

Fabrication has invested in a 'Messer PROCUT' Plasma Cutter, which is capable of cutting up to 300mm Mild Steel, and is proving to help grow the Company's profiling arm.

Despite the downturn in the market, Quayside Fabrication is optimistic. David comments: "These are difficult times for everyone in the industry and we are keen to look for the positives and find the opportunities to help our clients save time and save money. Cost cutting is important during a lull, but so too is delivering high quality workmanship and products; with our focus on efficiency and innovation, we hope to help our clients through."

For more information about Quayside Fabrication's equipment hire or The PPU visit:

www.quaysidefab.com

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